

CORPORATE PROFILE 2026

Beyond Boundaries

Afghanistan-wide project logistics, procurement, field operations and accountable delivery for humanitarian, development and commercial programmes.

34

PROVINCES

5

REGIONAL ZONES

250+

DISTRICTS REACHED

15

YEARS OPERATING

What this profile covers

A single reference document for procurement panels, programme teams and partnership leads assessing Zhikal Logistics Services as a delivery partner in Afghanistan.

01	The Company	Overview, leadership, strategic direction and values — pages 3–5
02	Scale & Capability	Operating data, competitive strengths and the full service portfolio — pages 6–11
03	Coverage & Method	National network and the controlled execution model — pages 12–13
04	Assurance & Integrity	Quality, risk, safeguarding, ethics, data protection and inclusion — pages 14–16
05	Track Record	Clients, documented portfolio, case studies and governance — pages 17–20

■ CORPORATE REGISTRATION & VENDOR IDENTITY

LEGAL NAME

Zhikal Logistics Services

COUNTRY OF REGISTRATION

Islamic Republic of Afghanistan

BUSINESS LICENCE

No. D-40232

TAX IDENTIFICATION NUMBER

9000451071

UNGM VENDOR NUMBER

915887

YEAR ESTABLISHED

2011

Full corporate registration, tax and compliance documentation is available to clients and procurement panels on request.

Built for complex delivery

Zhikal Logistics Services is an Afghan-owned project logistics and supply-chain company established in 2011. We plan and execute assignments in which the operating environment — not the commodity — is the hard part, and we hold responsibility for the whole route from supplier to recipient.

We support United Nations agencies, international and national NGOs, public institutions and private-sector clients with procurement, distribution, event management, cash administration, transportation, vehicle rental, warehousing and digital reporting.

Our model is deliberately single-threaded: one accountable partner coordinates sourcing, transport, field delivery, documentation and closeout across multiple provinces, under one set of controls and one reporting standard.

OUR PROMISE

To protect the objective behind every assignment — not simply to move goods, people or funds.

OPERATING FOOTPRINT

Kabul headquarters

Contracting, finance, procurement and compliance

Five regional zones

Herat · Mazar-e-Sharif · Jalalabad ·
Kandahar · Kabul

All 34 provinces

Field coordination reaching 250+ districts

Remote-area deployment

Hard-to-reach and low-access district capability

OUR POSITION IN THE MARKET

Local access

Experienced regional coordinators and field teams deliver in urban, rural and hard-to-reach locations without subcontracting accountability away.

Project discipline

Workplans, approvals, inspection, delivery evidence and reconciliation keep assignments controlled and auditable end to end.

Client alignment

Solutions are built to client specifications, timelines, donor compliance requirements and reporting formats — not to a fixed internal template.



Farhad Akbari

CHIEF EXECUTIVE OFFICER

LEADERSHIP FOCUS

Trust
Execution
Growth

A message from the Chief Executive

Afghanistan demands more than ordinary logistics. It requires local knowledge, disciplined controls, rapid decisions and teams that can deliver safely across complex terrain.

Since 2011, Zhikal has built its reputation by combining national reach with hands-on project management. Our responsibility is not simply to move goods, people or funds; it is to protect the objective behind every assignment — the family that receives the kit, the workshop that has to convene, the payment that has to reach the right person on the right day.

We therefore plan each engagement around four commitments: quality, accountability, value for money and timely completion. Where conditions change — and in this country they do — our teams escalate early, document honestly and correct fast.

As we enter our next phase, we are investing in stronger compliance systems, digital reporting, supplier management and regional coordination, so that the evidence behind our work is as dependable as the delivery itself.

We welcome partnerships with organisations that expect transparency, responsiveness and measurable results.

2011
FOUNDED

122+
PERMANENT &
PROJECT
PERSONNEL

34
PROVINCES
SERVED

Direction & values

VISION

To become Afghanistan's most trusted project logistics and supply-chain partner — recognised for nationwide reach, accountable delivery and practical innovation.

MISSION

To design and execute reliable, compliant and cost-effective logistics solutions that help humanitarian, development and commercial clients reach people and locations efficiently throughout Afghanistan.

CORE VALUES

01 Integrity We act honestly, declare conflicts and protect client trust in every transaction.	02 Accountability We own the result, the evidence behind it and the corrective action when it slips.	03 Service We listen, adapt to the client's process and respond with genuine urgency.
04 Quality We verify specifications, quantities and delivery standards before acceptance.	05 Agility We mobilise quickly when access, security or programme conditions change.	06 Respect We value people, communities and local context in how we operate on the ground.

Beyond Boundaries

More than a slogan. It describes a commitment to reach further than the paved road, to solve the practical problem in front of us, and to deliver where clients need us most — including the places that are difficult to serve.

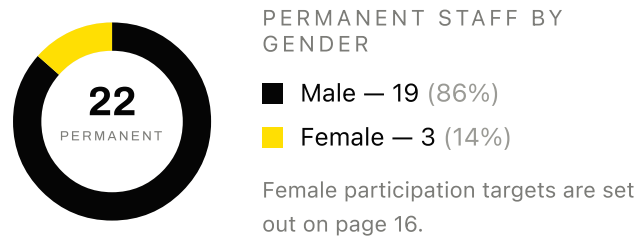
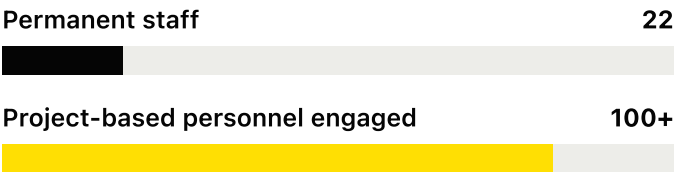
Zhikal in numbers

Operating data as at 2026. The portfolio analysis on this page is drawn from the ten documented contracts summarised on pages 18–19, covering assignments delivered between 2019 and the current UN Women retainer.

22	100+	20+	1.5M+	15
PERMANENT STAFF	PROJECT PERSONNEL ENGAGED	VEHICLES OWNED & CONTRACTED	ANNUAL TURNOVER (USD)	YEARS IN OPERATION

WORKFORCE STRUCTURE

A small permanent core, scaled by vetted project personnel per task order.



DOCUMENTED PORTFOLIO BY SERVICE LINE

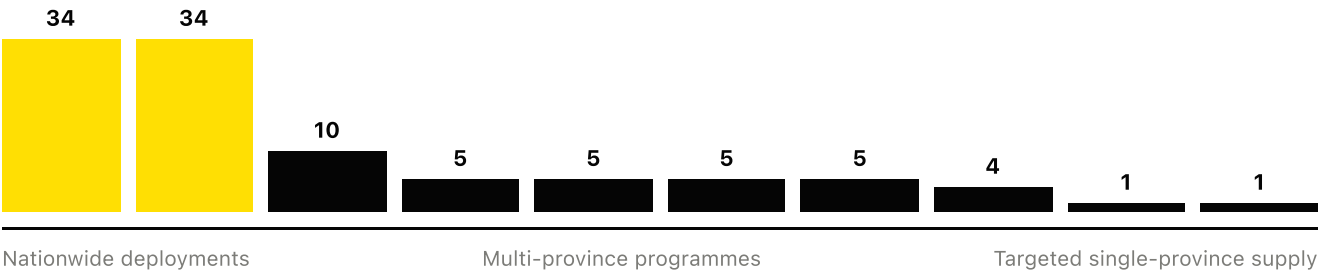
Share of ten documented assignments, 2019–2026.



GEOGRAPHIC REACH PER DOCUMENTED ASSIGNMENT

Provinces covered

From single-province precision work to nationwide deployment under one contract.



Why organisations choose Zhikal

Clients choose Zhikal because nationwide access and disciplined project execution arrive together. One team mobilises across 34 provinces and 250+ districts, pre-finances procurement where required, coordinates sourcing, transport and field delivery, and closes out with audit-ready evidence. The six strengths below are the ones clients cite most often when they consolidate multi-province work with a single contractor.

National reach without hand-offs

Coverage of all 34 provinces through five regional coordination zones and an established field network — delivered by Zhikal teams, not by a chain of unknown subcontractors.

Rapid mobilisation

Standing supplier relationships and regional teams allow task orders to move from instruction to field activity quickly, including in periods of restricted access.

Pre-financed procurement

Where the contract requires it, Zhikal carries the working capital for sourcing and delivery, so partner agencies are not required to tie up programme cash in advance.

Audit-ready evidence

Quotation comparisons, inspection records, GRNs, waybills, distribution lists and reconciliations are produced as standard — in the client's own documentation format.

Multi-sector experience

Documented delivery across NFI, food, warehousing, events, cash, vehicles and specialised equipment — for UN agencies, international NGOs and national organisations.

Digital reporting capability

In-house applications, structured data capture and dashboards give clients visibility of stock, dispatch and distribution status without waiting for a monthly report.

THE PRACTICAL ADVANTAGE

One accountable partner coordinates sourcing, transport, field delivery, documentation and closeout across multiple provinces — under one contract and one point of escalation.

WHAT THAT REMOVES FOR THE CLIENT

- Multiple vendor contracts per province
- Inconsistent delivery evidence between suppliers
- Reconciliation gaps at audit
- Advance cash exposure on procurement
- Unclear accountability when a delivery slips

Integrated service portfolio

The service model is modular. Clients may engage a single capability, or an integrated end-to-end solution in which every stage is managed and evidenced by the same team.

01 Procurement & sourcing Market research, competitive quotation, supplier due diligence, specification compliance and pre-delivery inspection.	02 NFI & hygiene kits Sourcing, quality inspection, kit assembly, packing, warehousing and beneficiary distribution with recipient records.	03 Food & essential supplies Multi-province food packages, institutional supply operations and commodity-line management at scale.
04 Warehouse management Receiving, stock coding, safe storage, inventory control, dispatch planning and proof of delivery.	05 Transportation Domestic freight, FCL/LCL coordination, route planning and last-mile delivery to district level.	06 Vehicle rental & fleet 4x4, pickup, van and project fleet deployment with drivers, field coordination and monitoring support.
07 Event management Venues, participant logistics, transport, catering, equipment, interpretation and full event documentation.	08 Cash administration Beneficiary and vendor payments, payroll support, entitlement verification and daily reconciliation.	09 Digital solutions Custom web and mobile applications, data capture forms, workflow tools and reporting dashboards.

TYPICAL SUPPLY CATEGORIES

Non-food items	Hygiene kits	Food packages	Stationery	Safety equipment & PPE
Construction materials	Fuel	Specialised equipment	Project consumables	

From market research to verified delivery

Every procurement assignment runs through the same six controlled stages, regardless of value or geography. Each stage produces a document the client can audit.

●	●	●	●	●	●
01	02	03	04	05	06
Market intelligence	Competitive sourcing	Quality assurance	Packing & dispatch	Distribution	Closeout
Supplier mapping, price checks and availability confirmation.	Compliant quotation comparison, evaluation and recommendation.	Sample and specification review with pre-delivery inspection.	Labelling, kit assembly, loading and route planning.	Delivery, receipt confirmation and exception management.	Invoices, GRNs, delivery notes, distribution reports, reconciliation.

EVIDENCE PRODUCED AT EACH STAGE

01	Market survey and price comparison sheet
02	Bid analysis, evaluation note and approval record
03	Inspection report and specification sign-off
04	Packing list, loading sheet and waybill
05	Goods received note and distribution list
06	Final report, invoice pack and reconciliation

CURRENT FRAMEWORK

UN Women NFI retainer

Non-food item procurement, warehousing, transportation, quality assurance and accountability support under a task-order model.

Nationwide

DELIVERY SCOPE

28

LISTED NFI CATEGORIES

Dec 2026

ACTIVE THROUGH

6

DELIVERY CORRIDORS

Events & cash administration

Two service lines where the margin for error is smallest. Both are run with named responsibility, daily reconciliation and a complete evidence file handed over at closeout.

Event management

- Venue sourcing, readiness checks and accessibility review
- Participant registration and attendance controls
- Transport, accommodation and travel allowance handling
- Catering, refreshments and conference materials
- Sound, media, IT equipment and interpretation
- Event evidence, financial files and closeout reporting

Cash administration

- Beneficiary and vendor payment scheduling
- Identity and entitlement verification at the point of payment
- Secure cash handling, escort and field controls
- Recipient acknowledgements and supporting records
- Exception management and daily reconciliation
- Summary reporting and audit-trail preparation

DOCUMENTED ASSIGNMENT

OSDRA · 2022

Cash disbursement & event management across the south

Twenty-seven workshop days delivered across Kandahar, Helmand, Uruzgan, Zabul and Nimroz — including venue provision, meals, participant transport allowances, IT equipment, sound and media systems, and full payment documentation for every disbursement made.

5

PROVINCES

27

WORKSHOP DAYS

100%

PAYMENTS
DOCUMENTED

1

ACCOUNTABLE
CONTRACTOR

Supporting the full delivery chain

Movement, storage and information are the three places a programme most often loses control. Zhikal manages all three under one accountability line.

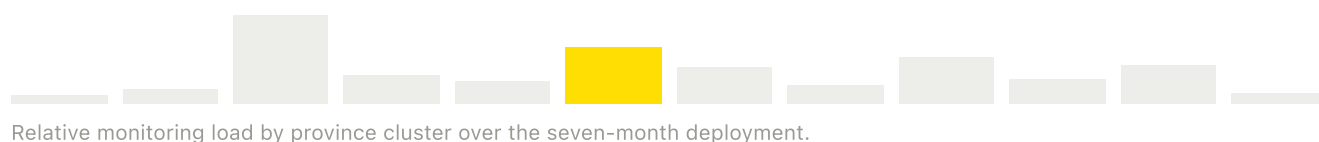
01	02	03
Transportation & fleet	Warehouse management	Digital applications
Domestic freight coordination, FCL/LCL support, project vehicles and last-mile delivery. Vehicles mobilise for short assignments, field monitoring, surveys, distributions and long-term project operations.	Receiving, inspection, stock coding, safe storage, inventory records, dispatch planning and proof of delivery. Processes are adapted to client documentation and audit requirements rather than imposed.	Custom web and mobile applications, data capture forms, dashboards, workflow tools and reporting systems that improve visibility for the client and reduce manual reconciliation work.
4x4 · Pickup · Van Drivers and field coordination 20+ owned and contracted units	Stock cards and bin records Segregated storage by client Cycle counts and variance reports	Field data capture Dispatch and stock dashboards Structured donor reporting exports

FIELD CAPABILITY IN ACTION — NATIONWIDE VEHICLE DEPLOYMENT

ALL 34 PROVINCES

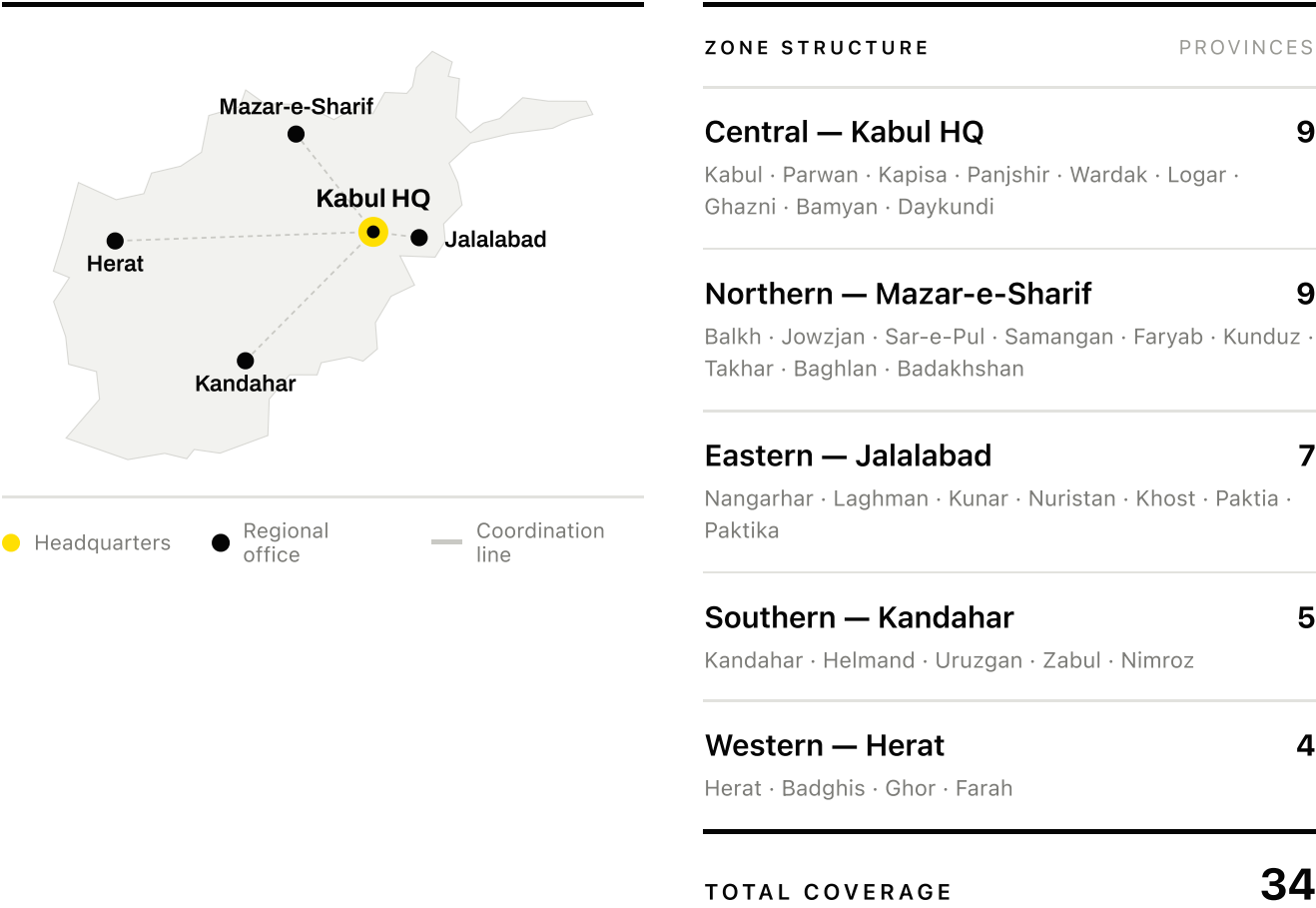
Zhikal supplied and coordinated the rental fleet behind a countrywide education-supply survey — a single assignment whose reach illustrates what a full national deployment involves in practice: sustained vehicle availability in every province, driver rotation across long distances, and route adjustment as access conditions changed from week to week.

33	354	4,537	22,685
Provincial education department warehouses surveyed	District education department warehouses covered	School stock locations verified	Students within the monitoring scope



Five zones. Thirty-four provinces.

Operations are organised into five regional coordination zones, each with a designated co-ordinator reporting to Kabul. Field reach extends beyond the provincial capitals to more than 250 districts, so a task order issued in Kabul is executed by a standing team that already knows the route, the suppliers and the local authorities.



BELOW PROVINCIAL LEVEL

Field coordination reaches more than 250 districts. Where access is restricted, Zhikal deploys locally recruited teams and community focal points rather than withdrawing to the provincial capital.

Controlled execution, request to closeout

Every assignment — a single-province delivery or a nationwide framework — moves through the same six stages, with a named owner and a defined output at each one.

STAGE	ACTIVITY	WHAT HAPPENS	OUTPUT
01	Understand	Confirm scope, specifications, locations, timeline and compliance requirements with the client.	Signed scope note and workplan
02	Mobilise	Assign the project lead, regional focal points, suppliers, vehicles and reporting tools.	Team and resource assignment sheet
03	Source & verify	Run competitive sourcing, inspect quality against specification and secure approvals before commitment.	Bid analysis and inspection report
04	Execute	Coordinate packing, transport, field supervision, delivery and resolution of issues as they arise.	Waybills and field supervision log
05	Document	Capture receipts, GRNs, attendance records, photographs, recipient records and cost evidence.	Complete assignment evidence file
06	Close & improve	Reconcile, report, archive records, review lessons learned and implement corrective actions.	Closeout report and lessons register

ESCALATION

Access, security or supply disruptions are reported to the client within 24 hours with a proposed alternative, not after the deadline has passed.

SINGLE POINT OF CONTACT

One named project lead holds the assignment end to end, supported by zone coordinators — the client does not chase separate suppliers per province.

CLIENT-FORMAT REPORTING

Reports and evidence packs are produced in the donor's or agency's own templates, so no reformatting is needed before audit.

Controls that protect client outcomes

The control environment is built around four principles: traceability, segregation of duties, specification compliance and documented acceptance. Nothing is accepted on trust alone, and no assignment closes until the evidence behind it has been reconciled and formally signed off.

Traceability Every item is linked to a source, an inspection and a recipient.	Segregation of duties Sourcing, approval and payment sit with different people.	Specification compliance Goods are checked against the written specification, not a description.	Documented acceptance Nothing closes without a signed acceptance record.
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Supplier due diligence Trade licence verification, capacity assessment, reference checks and conflict-of-interest declarations before a supplier is used.	Competitive sourcing Documented quotation comparison, written evaluation rationale and approval at the authority level the contract requires.
Quality inspection Specification, quantity, expiry-date and condition checks at receipt and before dispatch, with photographic evidence.	Chain of custody Goods received notes, waybills, delivery notes and recipient acknowledgements track custody from supplier to end user.
Financial controls Approved budgets, verified invoices, dual authorisation on disbursement and reconciliation against delivery evidence.	HSE & security Route, venue, warehouse and field risk assessment before deployment, with go/no-go authority held at zone level.

Zhikal aligns execution and documentation with client-specific contract conditions, donor rules and applicable Afghan law — and adopts the client's control framework where it is stricter than our own.

Records retained for the period the contract specifies

Client and donor audit access on request

Corrective action tracked to closure, not to acknowledgement

Safeguarding, ethics and data protection

Delivering for humanitarian and development partners means accepting their standards of conduct as our own. These commitments apply to permanent staff, project personnel, drivers and subcontracted suppliers alike, and are briefed before deployment rather than circulated as policy documents after the event.

01

Safeguarding & PSEA

Zero tolerance of sexual exploitation, abuse and harassment, applied to every person working on a Zhikal assignment.

Signed code of conduct as a condition of engagement for staff, casual workers and drivers.

PSEA briefing before deployment on distribution, cash and event assignments.

Adoption of the client's reporting channel where one exists; direct escalation to the CEO where it does not.

Protection of the complainant and no retaliation, in policy and in practice.

02

Anti-corruption & ethics

No facilitation payments, kickbacks or gifts offered or accepted in connection with any assignment.

Conflict-of-interest declaration required from staff involved in sourcing and evaluation.

Supplier screening against client and donor eligibility requirements before award.

Segregation of sourcing, approval and payment authority as a standing control.

Confidential reporting route for staff and suppliers, with investigation and documented outcome.

03

Data protection

Beneficiary and participant data is collected only where the assignment requires it, and only to the extent required.

Need-to-know access, with named custodians for distribution lists and payment records.

Secure handling and transfer of personal data, in the format and channel the client specifies.

No secondary use, resale or disclosure of client or beneficiary data under any circumstances.

Retention and secure disposal in line with the contract's data-handling terms.

APPLIES TO

Permanent staff

Project personnel

Drivers

Enumerators

Warehouse teams

Suppliers & subcontractors

POLICY DOCUMENTATION

Written safeguarding, anti-corruption and data-protection policies are maintained and are provided to procurement panels on request, together with signed staff acknowledgements and supplier declarations for the relevant contract period.

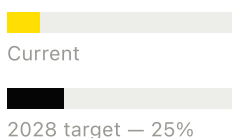
Gender & women's participation

A significant share of Zhikal's documented work has been delivered for organisations whose programmes are directed at women. That work sets a standard we hold ourselves to internally, and we report our position openly rather than selectively.

WHERE WE STAND TODAY

14%

of permanent staff are women
(3 of 22)



Female representation in a national logistics workforce is low across the Afghan market, and ours is no exception. We publish the figure because a partner assessing us deserves the real number, not a statement of intent.

COMMITMENTS TO 2028

- Raise women's share of permanent roles to 25%
- Female candidates shortlisted for every office-based vacancy
- Report gender data to clients on request, per assignment

DELIVERING FOR WOMEN-FOCUSED PROGRAMMES

Assignments that reach women beneficiaries have specific operational requirements. Zhikal plans for them at the design stage rather than improvising in the field.

Female field personnel

Women are recruited to distribution, registration and verification roles where women-to-women engagement is required by the client protocol or the community context.

Distribution site design

Separate queuing and waiting areas, shaded seating, private verification space and timing that fits women's mobility constraints.

Dignity in cash disbursement

Discreet payment handling, no public reading of entitlement lists, and identity verification conducted out of general view.

Event accessibility

Venue selection, transport arrangements and scheduling that allow women participants to attend and return safely the same day.

DOCUMENTED EXPERIENCE

Zhikal has delivered contracted logistics for organisations working directly with Afghan women, including a current UN Women retainer and food supply operations for Women for Women International.

2

WOMEN-FOCUSED
CLIENTS

2020→

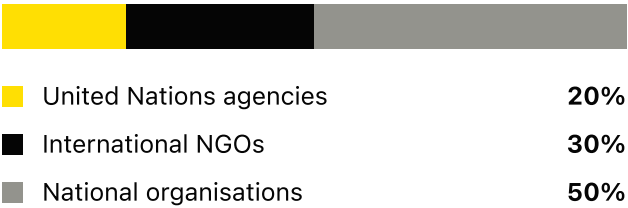
CONTINUOUS
SINCE

Experience across humanitarian and development programmes

The organisations below are identified from contracts and completion records held on file. Client marks are shown solely for factual identification of documented contractual relationships and do not imply endorsement. Further references, completion certificates and performance letters are provided to procurement panels on request.

UN Women UNITED NATIONS AGENCY	Norwegian Church Aid INTERNATIONAL NGO	Women for Women International INTERNATIONAL NGO	ARADA NATIONAL ORGANISATION
ZALA NATIONAL ORGANISATION	ASSDO NATIONAL ORGANISATION	OSDRA NATIONAL ORGANISATION	Additional references available to procurement panels on request

DOCUMENTED ASSIGNMENTS BY CLIENT TYPE



Share of the ten documented assignments listed on page 18.

SECTORS SERVED

Humanitarian relief & emergency response
Food security & livelihoods
Women's empowerment & protection
Education & institutional supply
Water, sanitation & hygiene
Capacity building & convening

Documented contract portfolio

Ten assignments delivered for seven client organisations between 2019 and 2026, summarised from contracts and completion records held on file.

10 DOCUMENTED ASSIGNMENTS	7 CLIENT ORGANISATIONS	34 PROVINCES REACHED	2019–26 CONTINUOUS RECORD	
YEAR	CLIENT	ASSIGNMENT	COVERAGE	SCALE
2025–26	UN Women	NFI procurement & distribution retainer ACTIVE THROUGH DEC 2026	Nationwide · six delivery corridors	
2025	Norwegian Church Aid	NFI & PPE tools supply and transport	Kabul	
2025	Norwegian Church Aid	Geophysical underground- water detector	Kabul	
2022	OSDRA	Cash disbursement & event management	5 southern provinces	
2021–22	ASSDO	Warehouse management services 12-month term	10 provinces	
2021	ZALA	Food supply — six commodity lines	5 provinces	
2021	ARADA	Food supply	4 eastern provinces	
2020–21	Women for Women International	Food supply	5 provinces	
2020	ZALA	Stationery & institutional supply	5 provinces	
2019–20	ZALA	Rental vehicles for nationwide survey 7+ month deployment	All 34 provinces	



Relative contract scale, indicative only. Exact contract values are commercially confidential and are disclosed to procurement panels on request.

Scopes are summarised from supplied contract documents. Framework agreements reflect the contracted scope, not current utilisation. Completion certificates and client references are available on request.

Four assignments in detail

Each of these was chosen to show a different kind of difficulty: national scale, continuing framework obligation, sustained custody of client stock, and volume under time pressure. In each case the binding constraint was operational rather than commercial, and the response is documented in the contract file.

01

ZALA
2019–2020

Nationwide vehicle deployment

The problem. A countrywide education-supply survey needed simultaneous, reliable vehicle access in every province — including districts where a single breakdown would strand an enumeration team for days.

What we did. Zhikal deployed and coordinated the rental fleet across all 34 provinces for more than seven months, with regional coordinators managing driver rotation, fuel, maintenance and route adjustment as access conditions changed.

34

PROVINCES

387

PED & DED WAREHOUSES

4,537

SCHOOL STOCK POINTS

22,685

STUDENTS IN SCOPE

02

UN WOMEN
2025–2026

NFI retainer & distribution

The problem. A retainer that must absorb task orders of unpredictable size and destination, at short notice, without the agency pre-financing each release.

What we did. Zhikal operates market research, competitive sourcing, pre-financed procurement, quality assurance, warehousing, transport and accountability records under one framework — with delivery organised into six corridors so any task order routes to a standing team.

Nationwide

SCOPE

28

NFI CATEGORIES

6

DELIVERY CORRIDORS

Active

TO DEC 2026

03

ASSDO
2021–2022

Ten-province warehouse management

The problem. Taking custody of a client's stock across ten provinces for a full year — where every discrepancy becomes the client's audit finding, not ours.

What we did. A twelve-month assignment covering delivery, packaging, stock records, warranty administration and audit obligations, run to a single documentation standard across all ten locations so records reconciled centrally.

10

PROVINCES

12

MONTH TERM

1

DOCUMENTATION
STANDARD

Audit-ready

RECORDS AT CLOSEOUT

04

ZALA
2021

Large-scale food supply, five provinces

The problem. Six commodity lines and more than seventy thousand line-item units to be sourced, packed and delivered across the south and west under a time-bound agreement.

What we did. Food-package procurement and delivery across Helmand, Nimroz, Farah, Zabul and Uruzgan, with commodity-line inspection before packing and delivery evidence captured at every drop point.

5

PROVINCES

71,000+

LINE-ITEM UNITS

6

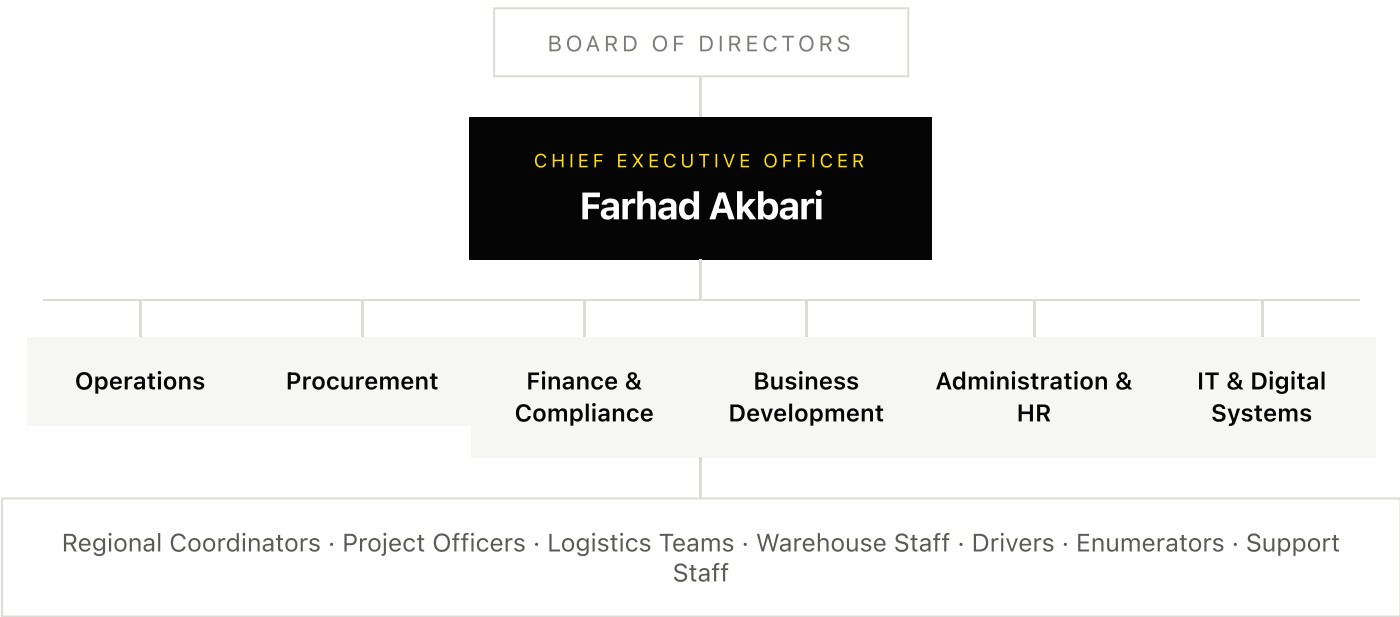
COMMODITY LINES

Time-bound

DELIVERY WINDOW

Clear lines of accountability

A small permanent structure with defined authority, scaled by vetted project personnel. Every assignment has one named project lead and one escalation path to the Chief Executive, so a client never has to establish who is accountable for a decision while work is running.



KEY MANAGEMENT FUNCTIONS

Chief Executive Officer	Contracting authority, client relationships, final escalation
Operations Manager	Assignment delivery, zone coordination, field supervision
Finance Manager	Budget control, disbursement authorisation, reconciliation
Logistics Coordinator	Fleet, warehousing, dispatch planning and proof of delivery
Digital Lead	Applications, data capture, dashboards and client reporting

Named CVs for the management team and assignment-specific personnel are provided with tender submissions.

WORKFORCE

Permanent staff 22

Project-based personnel 100+

Project personnel — enumerators, warehouse staff, drivers and distribution teams — are recruited locally against the assignment, vetted and briefed on the client's code of conduct before deployment.



— PARTNERSHIP ENQUIRIES

Let's build the next delivery together.

CORPORATE & TENDER
ENQUIRIES

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UNGM Vendor No. 915887
Licence No. D-40232
TIN 9000451071

Experience summaries in this profile are based on contracts and completion records supplied by Zhikal Logistics Services. Client names are used for factual identification only and do not imply endorsement. Map geometry derived from Natural Earth public-domain data.

Beyond Boundaries